FINANCIAL STATEMENTS DECEMBER 31, 2022

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To the Board of Directors My Stuff Bags Foundation 5347 Sterling Center Drive Westlake Village, California

### INDEPENDENT AUDITORS' REPORT

### **Opinion**

We have audited the accompanying financial statements of My Stuff Bags Foundation (a nonprofit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of My Stuff Bags Foundation as of December 31, 2022, and the changes in its net assets and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of My Stuff Bags Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about My Stuff Bag Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are

considered material it there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of My Stuff Bag Foundation's internal control. Accordingly, no opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about My Stuff Bags Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

ROJAS & ASSOCIATES, CPAs

Nos & Carsoners CPAS

Newport Beach, California September 6, 2023

## STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2022

ASSETS	
Current Assets:	
Cash and cash equivalents	\$ 773,674
Property held for donation, current portion	1,689,719
Total current assets	<u> </u>
Eivad accepts	
Fixed assets:	
Computer equipment	9,743
Accumulated depreciation	(5,426)
Net fixed assets	4,317
OTHER ASSETS	
Property held for donation, less current portion	1,946,159
Deposits	8,198
Operating lease right-of-use assets	18,048
Finance lease right-of-use assets	5,705
Total other assets	1,978,110
<b>70.7</b> (1.7 (1.7 (1.7 (1.7 (1.7 (1.7 (1.7 (1.7	1,976,110
TOTAL ASSETS	<u>\$ 4,445,820</u>
LIABILITIES AND NET ASSETS	
Current Liabilities:	
Accounts payable and accrued expenses	\$ 19,178
Accrued vacation and payroll	22,283
Accrued interest	8,360
Operating lease right-of-use liabilities	19,136
Finance lease right-of-use liabilities	3,822
Total current liabilities	72,779
Long-term liabilities:	
Notes payable	
Finance lease right-of-use liabilities	150,000
Total long-term liabilities	1,665
Total long-term habilities	151,665
Total liabilities	224,444
Net Assets:	
Without donor restrictions	450 400
With donor restrictions	450,498
Total net assets	<u>3,770,878</u>
	4,221,376
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 4,445,820</u>

This statement is to be considered in conjunction with the accompanying independent auditors' report. The accompanying notes are an integral part of this statement.

## STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2022

PUBLIC SUPPORT AND REVENUE Public Support:	Without Donor Restrictions	With Donor Restrictions	<u>Total</u>
Cash contributions	\$ 497,392	\$ 322,690	\$ 820,082
Property contributions	0	2,022,964	2,022,964
Total public support	497,392	2,345,654	2,843,046
Net assets released from restrictions	1,884,105	(_1,884,105)	0
TOTAL PUBLIC SUPPORT AND REVENUE	_2,381,497	461,549	2,843,046
EXPENSES			
Program services			
My Stuff Bags	2,228,298	0	2,228,298
Support Services:			
Management and general	72,708	0	72,708
Fundraising	77,910	0	77,910
Total support services	150,618	0	150,618
TOTAL EXPENSES	2,378,916	0	2,378,916
CHANGE IN NET ASSETS			
Change in net assets Cumulative effect of adoption of new accounting	2,581	461,549	464,130
standard (NOTE 1)	( 6,683)	0	( 6,683)
Net assets, as of the beginning of the year	<u>454,600</u>	3,309,329	3,763,929
Net assets, as of the end of the year	<u>\$ 450,498</u>	<u>\$3,770,878</u>	<u>\$4,221,376</u>

This statement is to be considered in conjunction with the accompanying independent auditors' report. The accompanying notes are an integral part of this statement.

## STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022

	PROGRAM SERVICES SUPPORT SERV		ERVICES	
	My Stuff Bags Program	Management and General	Fundraising	Totals _2022
Facility related expenses	\$ 101,336	\$ 13,795	\$ 13,795	\$ 128,926
My Stuff Bags	1,729,401	0	0	1,729,401
Insurance	29,031	3,112	3,969	36,112
Office supplies	20,353	2,752	2,771	25,876
Postage and shipping	46,595	1,428	0	48,023
Printing	982	134	134	1,250
Professional fees	19,762	16,108	0	35,870
Promotion and marketing	0	0	18,853	18,853
Salaries	243,496	26,099	33,293	302,888
Taxes and licenses	20,721	2,254	2,832	25,807
Telephone	9,139	1,244	1,244	11,627
Travel and entertainment	3,552	484	484	4,520
Utilities	3,930	535	535	5,000
Interest expense	0	4,763	0	4,763
Total expenses	\$2,228,298	\$ 72,708	\$ 77,910	\$2,378,916

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2022

CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$	464,130
Adjustments to reconcile change in net assets to net cash	Ť	101,150
used in operating activities:		
Contributions of property held for donation	(	2,022,964)
Distribution of contributed property held for donation		1,724,662
Depreciation		1,533
Net change in operating lease right-of-use assets and liabilities	(	5,968)
Net change in finance lease right-of-use assets		3,743
(Increase)/decrease in operating assets:		
Property held for donation	(	108,247)
Prepaid expenses	`	10,119
Increase/(decrease) in operating liabilities:		,
Accounts payable and accrued expenses	(	4,737)
Accrued vacation and payroll	`	3,600
Accrued interest		4,095
Net cash provided by operating activities	_	69,966
CASH FLOWS FROM FINANCING ACTIVITIES		
Payments on principal portion of finance lease right-of-use liability	(	3,588)
Net cash used in financing activities	$\subset$	3,588 )
NET INCREASE IN CASH AND CASH EQUIVALENTS		66,378
CASH AND CASH EQUIVALENTS, JANUARY 1		707,296
CASH AND CASH EQUIVALENTS, DECEMBER 31	<u>\$</u>	773,674
SUPPLEMENTAL DISCLOSURES		
Cash paid for interest	\$	668

#### NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2022

### NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities – My Stuff Bags Foundation (the "Foundation") was formed in 1998 to serve the needs of children in the United States. The Foundation provides in-kind gifts to tax exempt organizations that meet the special needs of children. The Foundation, through its My Stuff Bags program, supports groups that help abused and neglected children. The Foundation's primary source of revenue is contributions of cash and property from the general public.

**Basis of Presentation** – The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Net Assets – Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor – (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

**Property and Equipment** – Property and equipment purchases over \$1,000 are capitalized and are stated at cost, and are depreciated using the straight-line method over their estimated useful lives of five to seven years. Expenditures for maintenance and repairs or minor renewals are charged to expense when incurred.

Contributions – Contributions are recognized when cash, securities, or other assets, an unconditional promise to give, or notification of beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met. Gifts of property designated for use in "My Stuff" bags are reported as having donor restrictions.

Cash and Cash Equivalents – The Foundation considers all time deposits and securities with original maturities of three months or less, which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents. In addition, demand deposits in banks and money market accounts are included in cash and cash equivalents.

Tax-Exempt Status – No provision for federal or state income tax is made. The Foundation has received tax-exempt status from the federal government under Internal Revenue Code Section 501(c)(3) and California Revenue and Taxation Code section 23701d.

#### NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2022

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Foundation and recognize a tax liability if the Foundation has taken a tax position that more likely than not would not be sustained upon examination by a tax authority. The Foundation is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

Functional Allocation of Expenses – The costs of providing programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from these estimates.

**Property Held for Donation** – The Foundation receives donated property from third parties, which is recorded as contributions at estimated fair value when received and as program expense when used in My Stuff Bags. Some of the items received do not have readily available market values. Management believes that it would be misleading to the reader of these financial statements not to include these items; therefore, their value is estimated based on amounts paid for similar items or prices observed for similar items.

Donated property held in inventory at year end is reported at estimated fair value based upon the prices that would be received to sell individual items in orderly market transactions without considering discounts for volume. Management evaluates the reasonableness of its valuation annually. If the Foundation were required to liquidate its assets, the amount received for property held for donation would likely result in proceeds less than the values reported as of December 31, 2022. Property expected to be used in My Stuff Bags within one year of the date of Foundation's statements of financial position is classified as current.

Contributions Receivable — We record contributions receivable to give that are expected to be collected within one year at net realizable value. Contributions receivable expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contribution revenue in the statements of activities. We determine the allowance for uncollectable contributions receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Promises to give are written off when deemed uncollectable. There were no contributions receivable as of December 31, 2022.

#### NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2022

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

New Accounting Pronouncements Adopted in Current Year:

ASU No. 2016-02

In February 2016, the FASB established Topic 842, Leases, by issuing Accounting Standards Update (ASU) No. 2016-02, which requires lessees to recognize leases on-balance sheet and disclose key information about leasing arrangements. Topic 842 was subsequently amended by ASU No. 2018-01, Land Easement Practical Expedient for Transition Topic 842; ASU No. 2018-10, Codification Improvements to Topic 842, Leases; and ASU No. 2018-11, Targeted Improvements. The new standard establishes a right-of-use model (ROU) that requires a lessee to recognize a ROU asset and lease liability on the balance sheet for all leases with a term longer than 12 months. Leases will be classified as finance or operating, with classification affecting the pattern and classification of expense recognition in the income statement.

A modified retrospective transition approach is required, applying the new standard to all leases existing at the date of initial application. We adopted the new standard effective January 1, 2022 as our date of initial application. Consequently, financial information will not be updated and the disclosures required under the new standard will not be provided for dates and periods before January 1, 2022.

The new standard provides a number of optional practical expedients in transition. We have elected the 'package of practical expedients', which permits us not to reassess under the new standard our prior conclusions about lease identification, lease classification and initial direct costs. We do not elect the use-of-hindsight or the practical expedient pertaining to land easements; the latter not being applicable to us.

The new standard also provides practical expedients for an entity's ongoing accounting. We elect the short-term lease exemption for lessees related to our real estate leases. For those leases that qualify, we will not recognize ROU assets or lease liabilities, and this includes not recognizing ROU assets or lease liabilities for existing short-term leases of those assets in transition.

We have elected the practical expedient to use a risk-free rate as the discount rate for our real estate leases.

#### NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2022

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The financial statement impacts of the adoption of these standards is presented as follows:

	January 1, 2022, Pre-Implementation	January 1, 2022, Post-Implementation	Change
Operating lease right-of-use assets	-	123,750	123,750
Finance lease right-of-use assets	-	9,448	9,448
Operating lease right-of-use liabilities	-	130,806	130,806
Finance lease right-of-use liabilities	-	9,075	9,075
Net assets without donor restr	ictions 844,311	837,628	( 6,683)

**Donated Services and In-Kind Contributions** – Volunteers contribute significant amounts of time to our program services, administration, and fundraising and development activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation.

Advertising Costs - Advertising costs are expensed as incurred.

Financial Instruments and Credit Risk – We manage deposit concentration risk by placing cash, money market accounts, and certificates of deposit with financial institutions believed by us to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. As of December 31, 2022, the Foundation had cash balances that exceeded the amount insured by the FDIC in the amount of \$312,861. To date, we have not experienced losses in any of these accounts. Credit risk associated with accounts receivable and promises to give is considered to be limited due to high historical collection rates.

### NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2022

## NOTE 2. LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

Cash and cash equivalents

\$773,674

The Foundation receives significant contributions and promises to give restricted by donors, and considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. The Foundation manages its liquidity with the principle of maintaining adequate liquid assets to fund near-term operating needs, and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be met. The majority of the Foundation's expenses come in the form of items to be included in its My Stuff bags, which are predominantly donated and therefore actual liquid assets are required only to meet such expenditures such as payroll, rent, insurance, etc.... This results in less of a need to maintain significant liquid assets. The Foundation's monthly cash requirements typically fall between \$40,000 and \$60,000 per month and the Foundation strives to maintain current financial assets less current liabilities at a minimum of 30 days cash operating expenses.

#### NOTE 3. LEASE OBLIGATIONS

The Foundation leases office and warehouse space in Westlake Village under a non-cancelable long-term lease agreement with a five-year term effective from March 2018 to February 2023. The lease has continued on a month-to-month basis since that time. The foundation leases a vehicle under a non-cancelable long-term finance lease agreement which has a thirty-nine month term effective from March 2021 to June 2024.

The following table provides supplemental balance sheet classification information related to leases:

	Finance Leases	<b>Operating Leases</b>
	December 31, 2022	<u>December 31, 2022</u>
Assets Lease assets	\$ 5,705	\$ 18,048
Liabilities Current portion of lease liabilities Noncurrent lease liabilities Total lease liabilities	3,822 1.665 \$5,487	19,136 

### NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2022

## NOTE 3. LEASE OBLIGATIONS (CONTINUED)

The following table provided components of lease cost:

	Year Ended December 31, 2022	Year Ended December 31, 2022
Operating lease costs Finance lease amortization costs Finance lease interest costs	\$ - 3,742 472	\$ 108,854 - -
Total lease costs	4,214	108,854

Maturities of lease liabilities are listed below. Amounts in the table include options to extend lease terms that are reasonable certain of being exercised.

2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		
2023 2024	\$ 4,060 1,692	\$ 19,230 
Total lagge nauments	Φ 5.550	

Total lease payments 5,752 19,230 Less amount representing interest <u> 265</u> \_\_\_\_94 Present value of lease liabilities \$ 5,487

\$ 19,136

The following table provides the weighted-average lease term and discount rate for leases:

	<b>December 31, 2022</b>	<u>December 31, 2022</u>
Weighted-average remaining lease term (years)	1.42	0.17
Weighted-average discount rate	6.3%	3.9%

### **NOTE 4. NET ASSETS**

Fiscal Year

Assets with donor restrictions as of December 31, 2022, comprised the following:

Bag donations in future periods	\$ 135,000
Property held for donation	_3,635,878
Total	\$3,770,878

#### NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2022

#### NOTE 5. NOTES PAYABLE

The Foundation also applied for and received a second loan for \$150,000 from the SBA on June 17, 2020, under the Economic Injury Disaster Loan advance program. The loan bears interest at a rate of 2.75% per annum and requires monthly payments of \$641 beginning twenty-four months from the date of the note. Substantially all assets of the Foundation serve as collateral for the loan. The principal and interest is payable in full by June 30, 2050.

Following is a schedule by years of future minimum payments required under the terms of this loan as of December 31, 2022.

Year ended December 31,

2023	\$	7,692
2024		7,692
2025		7,692
2026		7,692
2027		7,692
Thereafter	_1	88,722
Total payment required	2:	27,182
Less interest	(	77,182)
Total principal payment required	\$1:	50,000

### NOTE 6. FUNCTIONALIZED EXPENSES

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include occupancy, depreciation, and amortization, which are allocated on a square footage basis, as well as salaries and wages, benefits, payroll taxes, professional services, office expenses, information technology, interest, insurance, and other, which are allocated on the basis of estimates of time and effort.

### NOTE 7. SUBSEQUENT EVENTS

Management has evaluated subsequent events through September 6, 2023, the date the financial statements were available to be issued. There were no material subsequent events that required recognition or additional disclosures in these financial statements.